

# 116th ANNUAL REPORT



The mission of the YMCA of Lenawee County, a membership-based organization, is to put Christian principles into practice through programs that build healthy spirit, mind and body for all.

## YMCA of Lenawee County

638 W. Maumee St. Adrian, MI

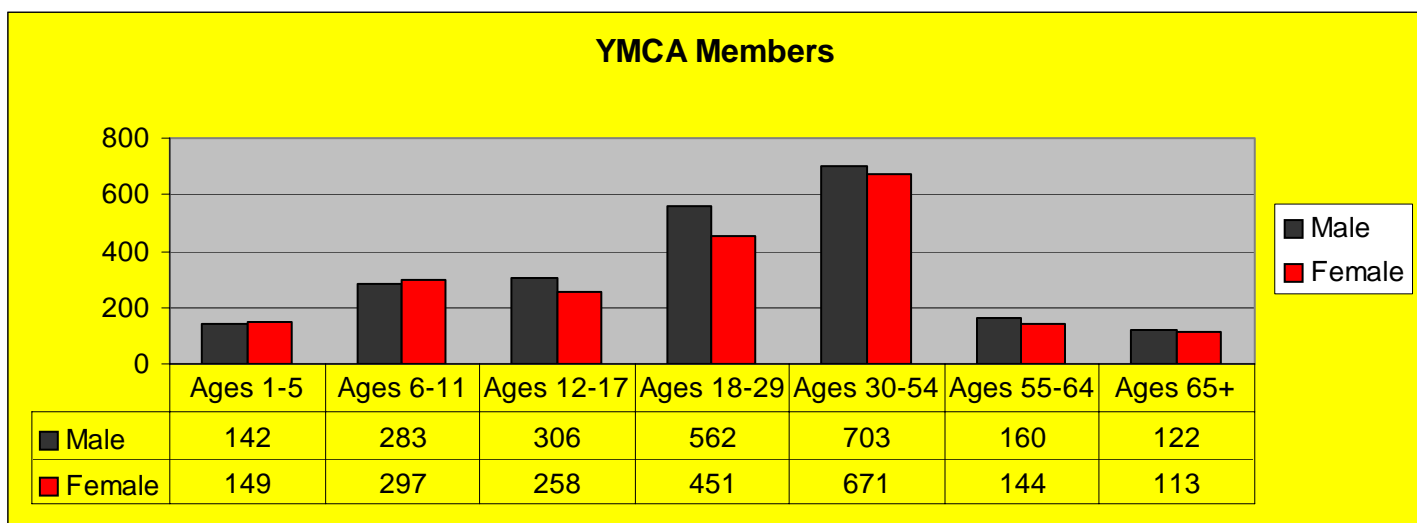
517.263.2151

[www.ymcaoflenawee.org](http://www.ymcaoflenawee.org)



## 2008 Membership Statistics

- ◇ The YMCA serves 4,361 members throughout the course of the year, up 219 members from the previous year.
- ◇ Of this total, there are 2,278 male members (52.2%) and 2,083 female members (47.8%).
- ◇ One-third of the YMCA’s membership is under the age of 18, while 12% of the membership is over age 55.
- ◇ 185 membership units receive YMCA scholarships (financial assistance), up 61 units from 2007.
- ◇ Corporate membership grows from 14 to 17 businesses, accounting for 906 - or 20% - of the Y’s total members.
- ◇ The Membership Development Group’s summer membership drive results in nearly 400 new YMCA members.
- ◇ 35% of members pay their Y dues electronically (EFT), 22% pay in full annually, and the remainder pay monthly.



## 2008 Program Highlights

- ◇ 1,255 children, ages 3 to 14 participate in YMCA youth sports programs offered throughout the county, including indoor and outdoor soccer, basketball, flag football, volleyball, dodgeball, and t-ball.
- ◇ The Y’s popular summer day camp program attracts 205 children, from early June through late August. In addition, 27 pre-teens and teens participate in the YMCA’s summer leaders-in-training program as junior camp counselors.
- ◇ Preschool and school-age childcare programs held at the YMCA, the Broadstreet Learning Center, Clinton Elementary School, Sand Creek Elementary School, Tecumseh Acres Elementary School, and also at Garfield Elementary School (in conjunction with Head Start), serving a total of 213 children and their families.
- ◇ Youth progressive swim lessons are instructed year-round to more than 591 children, while 64 youngsters participate in the free “SPLASH” program and 36 young people swim for the “YGators” 2008-2009 competitive swim team.
- ◇ The learn-to-swim program established between Adrian Public Schools, the City of Adrian Parks and Recreation department, and the YMCA, allows all fourth grade students at APS elementary schools to participate.
- ◇ The YMCA’s “Afterschool Advantage” program provides structured activities at Alexander, Lincoln, Michener, Prairie, Tecumseh and Sand Creek elementary schools. More than 300 children are enrolled in these programs.

## 2008 Volunteers & Staff

- ◇ Sam Engardio completes his first year as President of the YMCA Board of Directors, an 18-member body that sets policy and also conducts the annual *Strong Kids Campaign* to support YMCA scholarships.
- ◇ Gaynor Meilke, Mark Murray, Dick Rose, and Matt Schwartz complete their service to the Y Board of Directors, while Matt Chapin, Russ Dempsey, Jim Gartin, and Dusty Steele are elected to the Y Board at the end of the year.
- ◇ 25 community leaders, including several former Y Board presidents, actively serve on the YMCA's advisory council. This body meets twice each year to discuss pertinent issues facing the YMCA and our communities.
- ◇ More than 200 teens and adults volunteer in YMCA activities, including youth sports, day camp, and swim team.
- ◇ The YMCA employs just under 150 different people throughout the year. 93% of the staff are part-time employees.
- ◇ Jo Borchardt is the recipient of the YMCA's "Spirit, Mind, and Body" award for many her years of dedicated service to the YMCA. Jo lends leadership to the Y's growing volleyball programs - both leagues and camps.
- ◇ The YMCA staff begins recognizing a "member of the month" and "employee of the month".

<u>MEMBERS OF THE MONTH</u>	<u>2008</u>	<u>EMPLOYEES OF THE MONTH</u>
Rose Harpst	JANUARY	Phyllis Sigler
Jim Kerekes	FEBRUARY	Dave McNally
Mike Geeting	MARCH	Gail Perry
Robert & Mary Kelly	APRIL	Tina Spiegel
Dan Smith	MAY	Candra Perkins
Frank Rhames	JUNE	Emily Smith
Dale Gaertner	JULY	Gina Ku
Kevin O'Connor	AUGUST	Brennan Smith
John Schneider	SEPTEMBER	Abby Garcia
Kendra Price	OCTOBER	Ryan Shaffer
Spencer Bennett	NOVEMBER	Aric McIntosh
Sam Engardio	DECEMBER	Lindsay Wacker

## 2008 Partnerships

- ◇ The YMCA and the Christian Family Centre continue to collaborate at the program level, as *Champion Sports* provides youth sports opportunities in basketball and soccer for the constituents of both organizations.
- ◇ A program partnership between the YMCA and JCC@Tech Center allows specific physical education courses offered by the community college to be held at the Y which participants from both organizations may enjoy.
- ◇ Outreach programming is held in conjunction with schools in Adrian, Britton, Clinton, Sand Creek, Tecumseh, and also with Adrian College. Among the programs offered are childcare, swim lessons, life saving classes, afterschool sports activities, and adult exercise classes.
- ◇ The YMCA becomes the new home for the Black Dragon's Den martial arts program. In addition to offering classes for its students, the Black Dragon's Den begins a martial arts program for YMCA members, called "Y Dragons".
- ◇ The Adrian College Bulldogs men's hockey team assistant coach, Matt Nicholson, provides four complimentary tickets to all home games through the Matt Nicholson Charitable Foundation, while Adrian College's Student Athlete Advisory Council (S.A.A.C.) hosts the first-ever YMCA Field Day event for area children.

## 2008 Financial Facts & Figures

- ◇ 125 donors, including individuals, businesses and foundations, make generous contributions to the YMCA totaling more than \$100,000. Of this amount, \$45,277 is raised through the YMCA's annual *Strong Kids* campaign.
- ◇ The Lenawee United Way provides \$28,800 in direct support of YMCA childcare programming, while an additional \$5,104 in United Way donor designated funding is applied toward youth sports and after-school programs.
- ◇ More than 650 individuals and families qualify for and receive financial assistance from the YMCA in the form of program and membership scholarships. The total amount of assistance granted for the year exceeds \$111,500.
- ◇ A gift from the Stubnitz Foundation allows the YMCA to convert its preschool at the Broadstreet Learning Center into a state-licensed infant and toddler care center. Contributions from the Farver Foundation, the Price Foundation, the Lenawee Community Foundation, and United Bank and Trust provide for this center's new furnishings.
- ◇ The Weatherwax Foundation provides a grant which enables the YMCA to replace lobby drinking fountains, install new locker/shower room dividers, and repair or replace exhaust fans and other mechanical components.
- ◇ The Adrian Noon Rotary Club donates \$1,000 as the lead sponsor for the YMCA's annual "Healthy Kids Day".



## 2008 Facility Improvements

- ◇ The YMCA's new Trinexum software is launched in March, providing greater ease in program and membership registration, tracking facility usage, generating mailing labels, and providing member photo ID verification.
- ◇ Improvements to the YMCA swimming pool include replacing the actuator valve in the leveling tank, replacing two inlet/outlet pipes, and replacing the thermostat governing air temperature in the pool area.
- ◇ The final facility renovation work associated with the 2007 hailstorm is completed in early 2008, as sections of new flooring are installed on one of the YMCA's water-damaged racquetball/paddleball courts.
- ◇ During the Y's annual maintenance shutdown week in late August, shrubs around the main building are removed, new mulch beds are created, and painting work is completed. The YMCA's interior is also painted and spruced up, following an interior design program developed by Tiffany Kapnick.
- ◇ The YMCA continues with its fitness equipment lease program, first initiated in 2007, as ten new pieces of cardiovascular training equipment are placed in the Wellness Center on an eighteen-month rotating schedule.

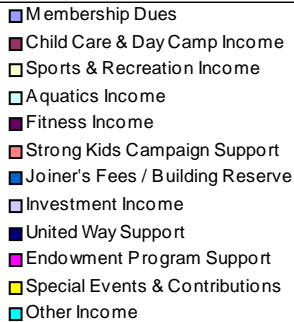
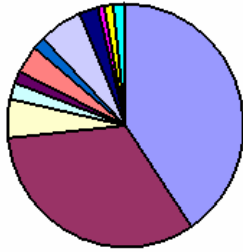
## *Did You Know?*

- ◇ Demonstrating its charitable mission, the YMCA provides \$111,512 in financial assistance to hundreds of income-eligible individuals and families in 2008. Over 115 donors contribute to the Y's *Strong Kids* Campaign, which helps to fund Y program and membership scholarships.
- ◇ More than 175 children and their parents attend the YMCA's annual *Healthy Kids Day* event held in April, which is sponsored by the Adrian Noon Rotary Club and also supported by Hot Shots Photography, Pro Med Uniforms, LENCO Credit Union, Wal-Mart, Meijer, and Dr. Lawrence Desjarlais. Twenty community organizations and service agencies participate in this event.
- ◇ 124 golfers take part in the 9th annual YMCA Jim Morin Memorial Golf Classic, held in August at Centerview Golf Club. The event raises \$5,000 which is applied to YMCA youth sports programs and Y scholarships.
- ◇ The YMCA Board of Directors adopt a three-year Strategic Plan for the organization, spanning 2008 through 2010.
- ◇ Y leaders and members of the ULTRA Committee participate in community focus group meetings staged by the City of Adrian, in an effort to determine the feasibility of developing a future multi-organizational community center.
- ◇ The Y celebrates its 116th year in Lenawee County and 69th year affiliated with the Lenawee United Way.



- ◇ The YMCA's annual "Y Halloween" event, hosted by the childcare department, attracts over 200 children and families.
- ◇ The Y's new infant and toddler care center located on North Broad Street in Adrian, which opened in September, has 23 children enrolled by the end of the year.
- ◇ Working with the Salvation Army, the YMCA provides complimentary hot showers for those who are homeless.
- ◇ The YMCA provides on-going use of its mini-buses to several local non-profit organizations throughout the year.
- ◇ A sign of the challenging economic times, the value of the YMCA's endowment fund dips to \$827,078, as of December 31, 2008. The fund's value at the end of 2007 was \$1,190,298.
- ◇ Adrian College men's hockey coach, Ron Fogarty, is the guest speaker at the YMCA's 115th annual meeting.
- ◇ In addition to infant and toddler care and the growing After School Advantage program, the hottest new activities offered by the YMCA during the year are advanced conditioning, personal training, martial arts (in conjunction with Black Dragon's Den), and the youth summer volleyball camp.

## 2008 Operating Revenues



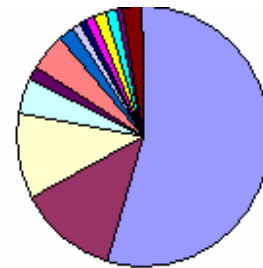
Membership Dues	\$	502,935	40.6%
Child Care & Day Camp Income	\$	401,717	32.4%
Sports & Recreation Income	\$	65,421	5.3%
Aquatics Income	\$	28,402	2.3%
Fitness Income	\$	22,575	1.8%
Strong Kids Campaign Support	\$	45,277	3.7%
Joiner's Fees / Building Reserve	\$	21,700	1.7%
Investment Income	\$	72,000	5.8%
United Way Support	\$	33,904	2.7%
Endowment Program Support	\$	10,800	0.8%
Special Events & Contributions	\$	14,620	1.2%
Other Income	\$	20,812	1.7%

Total = \$ 1,240,163

## 2008 Operating Expenses

Wages	\$	675,303	54.4%
Benefits and Payroll Taxes	\$	156,950	12.6%
Occupancy & Utilities	\$	134,337	10.8%
Professional Fees & Services	\$	52,684	4.2%
Building Reserve Allocation	\$	21,700	1.8%
Supplies	\$	59,134	4.8%
Insurance	\$	22,770	1.8%
Advertising & Publications	\$	14,606	1.2%
Postage & Shipping	\$	11,652	0.9%
Staff Training & Expenses	\$	13,260	1.1%
National YMCA Dues	\$	20,982	1.7%
Computer Support	\$	14,937	1.2%
Food - Child Care	\$	12,042	1.0%
Other Expenses	\$	30,972	2.5%

Total = \$ 1,241,329



## *The YMCA is grateful to the following 2008 contributors:*

### **Champion's Club - \$5,000 +**

Jim Morin Memorial Golf Classic  
Sage Foundation  
Stubnitz Foundation  
Weatherwax Foundation

### **Triangle Club - \$2,500 to \$4,999**

Bill Benz  
Allan & Julie Brittain  
Frank & Shirley Dick  
Ervin Foundation  
Farver Foundation  
Robert Price - SEDCO Inc.

### **Benefactor's Club - \$1,000 to \$2,499**

Mike & Rita Adams  
Adrian Noon Rotary Club  
Anonymous  
Dave Chambers - Lenco Credit Union  
Rod Clark  
Greg & Debbie DuMars  
Sam & Kathy Engardio  
Lutheran Community Foundation  
Phil & Shirley Morely  
Mark & Cindy Urash

### **President's Club - \$500 to \$999**

Anonymous  
Steve & Connie Benz  
Del Cochran  
Doug & Mary Kapnick  
Jim & Susie Kapnick  
Gregg & Adrienne Iddings  
Kappa Kappa Epsilon  
Kemner-Iott Agency  
Kreighoff-Lenawee Company  
McCullough, Vargas and Associates  
Mark & Mary Murray  
United Bank and Trust  
Jim Warner  
Harley Westfall  
Joe & Paula Williams

### **Patron's Club - \$250 to \$499**

Abdul Arshad  
Thomas Boldt & Jane Castle  
Stan & Karen Caine  
Scott & Barb Clites  
Russ & Diane Dempsey  
Patrick Farver  
Jim & Linda Feeney  
Bert Fruchey  
Julie Helinski  
Don & Nina Howard

Tom & Ellen Hummel  
Mike & Tiffany Kapnick  
Keith Kemner  
Tom MacNaughton  
Michael & Wendy Masters  
William & Barbara Ross  
Sherman & Julie Schulz  
Sally Watson

### **Century Club - \$100 to \$249**

Anonymous  
Rick & Linda Arnett  
Jeanne Benz  
William Blackerby  
Melanie Brooks  
David Cooper  
Cooper & Bender, Attorneys at Law  
Burt Fenby  
Delia Fisher  
Teresa Fisher  
Florine Flanagan  
Dick & Carol Germond  
Cynthia Gippert  
Greg Grover  
Doug Hartung, Sr.  
Dave & Wanda Heinz  
Jack Holloway  
Hot Shots Photography  
Megan Karpinski  
Bill & Diane Kenyon  
Jim & Ronnie Kerekes  
Steve & Karen Krusich  
Dale Martinal  
Mary McCartney  
Gary & Janet McDowell  
Gaynor Meilke  
Sandee Meyers  
Michigan Magic Elite Basketball  
Dave & Barb Mitzel  
Reggie & Chris Moore  
Dane & Kristin Nelson  
Laura O'Brien  
Joe & JoAnne Perez  
Cindy Prue  
Tom Romain  
Roto Plastics  
Spencer Ruffner  
Laura Schaedler  
Xenophon Skufis  
Snyr Electric Inc.  
Rod Stange  
Landis Stewart  
Joe Ann Steele Insurance

Dennis Swartzlander  
Tau Delta Sorority  
John Thurman  
Juanita VanOpynen  
Roy & Sharon Vargas  
Joe & Becky Wagley

### **YMCA Partner - \$1 to \$99**

Appliance Jack's  
Clark Baldwin  
Dick Barber  
Carolyn Bosheff  
Mark Bruggeman  
Carolyn Bosheff  
Bob & Ramona Carmody  
Eric & Kerri Clarke  
Doug & Mary Collings  
Ted Crockett  
Bill Davis  
Sarah Degue  
Paul Duggan  
Paulina Foo  
Jan Francoeur  
Jack Georgal  
Lisa Goodson  
Richard Gurdjian  
Mel Hamerman  
Doug Hartung II  
Polly Helinski  
Anne Holton  
Michael & Janet Iddings  
James Ivan  
Priscilla Jackson  
Patricia Kraft  
William Krizmis  
Harold LeBeau  
David Leventhal  
Dolores Meade  
David Peterson  
Phillip Schaedler  
Brenda Schug  
Joel Smith  
Leonard & Carrie Snyr  
Leonard & Pat Snyr  
Steve & Christine Snyr  
Bruce & Rhea Stephens  
Monica Walker  
Terry Walker  
Cyril White  
Tim & Sue Wilson  
Wilson & Norma Wood  
P.C. Worker  
Keith Wyatt

# 2009 Board of Directors

## Officers

Sam Engardio	<i>President</i>
Julie Helinski	<i>Vice President</i>
Mike Masters	<i>Treasurer</i>
Susie Kapnick	<i>Secretary</i>
Mike Adams	<i>Past President</i>

## Class of 2009 (Term Expires 12/31/09)

Dave Chambers	Susie Kapnick
Keith Kemner	Cindy Prue
Mike Masters	Tom MacNaughton

## Class of 2010 (Term Expires 12/31/10)

Mike Adams	Matt Chapin
Greg DuMars	Sarah Osburn
Roy Vargas	Joe Williams

## Class of 2011 (Term Expires 12/31/11)

Russ Dempsey	Sam Engardio
Jim Gartin	Julie Helinski
Steve Krusich	Dusty Steele



## Professional Staff and Department Heads

W. Scott Clites	<i>Executive Director</i>
Stasha Arreguin	<i>Child Care Director</i>
Ted Crockett	<i>Program Director</i>
Chris Moore	<i>Outreach Director</i>
Amy Harrington	<i>Business Manager</i>
Monica Walker	<i>Membership Director</i>
Bill Decker	<i>Fitness Coordinator</i>
Lindsay Wacker	<i>Head Life Guard</i>
Tina Speigel	<i>Head Custodian</i>
Harold LeBeau	<i>Maintenance Supervisor</i>